



**AUTHORIZED FEDERAL ACQUISITION SERVICE
INFORMATION TECHNOLOGY SCHEDULE PRICELIST**

**“Worldwide Federal Supply Schedule
Schedule Contract 874”
Mission Oriented Business Integrated Services (MOBIS)**

**L-3 Services, Inc.
MPRI Division
1320 Braddock Place
Alexandria, VA 22314-1694
Phone: (703) 664-2786 Fax : (703) 664-2699
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Contract Number: GS-23F-9814H
Special Item Number: 874-1 Consulting Services
874-1RC Consulting Services
874-2 Facilitation Services
874-2RC Facilitation Services
874-3 Survey Services
874-3RC Survey Services
874-4 Instructor Led Training, Web Based Training Courses,
Course Development
874-4RC Instructor Led Training, Web Based Training Courses,
Course Development
874-7 Program Integration & Project Management Services
874-7RC Program Integration & Project Management Services
874-9 Off-the-Shelf and Customizable Instructional Training
Devices
874-9RC Off-the-Shelf and Customizable Instructional Training
Devices

Period Covered by Contract: November 14, 2007 - November 13, 2012
(Option Period II)

Effective as of: Modification PS-0036, Dated: March 23, 2011



Products and ordering information in this Authorized FSS information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Acquisition Service's Home Page via the Internet at <http://www.fss.gsa.gov>

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About L-3 Services (MPRI Division)

Since 1987, MPRI, a division of L-3 Services, Inc., has provided national security, defense, and law enforcement customers within the US and abroad with professional services, specialized products, and integrated solutions for education, training, and operations. Incorporated by eight highly skilled and experienced senior military leaders, MPRI is headquartered in Alexandria, Virginia, and manages programs throughout the United States and in more than 40 countries overseas. MPRI consists of multiple operational divisions: the National Group, which manages business activities in the US; the International Group, which manages business overseas; and the Alexandria Group, which manages law enforcement and related business worldwide. In addition, MPRI has the following specialized divisions:

Training Technology Group—Provides the BEAMHIT Laser Marksmanship Training System (LMTS) and the BEAMHIT family of small arms marksmanship training and shooting sports simulation products. TTG also provides other specialized advanced technology solutions for operations and training.

Simulations Group—Represents a broad range of training products and services including; real time maritime training simulators; vehicle training simulators; turnkey training facility development; an array of security and emergency operations assessments; training and exercise development services.

Joint Ventures Group—provides managing party oversight of Civilian Police International and Forfeiture Support Associates in the execution of Department of State, Department of Justice, and related government agency contracts.

MPRI's products include maritime, driving, and marksmanship simulations and a multi-hazard emergency and routine operations management system. Our programs are staffed with highly skilled men and women whose professionalism, ethics, integrity, and commitment to quality ensure mission accomplishment. Competent, dedicated, experienced, and versatile, MPRI is respected around the globe for delivering quality results under often dangerous and arduous conditions.

Our Professionals

MPRI is a training, simulation and government consulting services company of highly skilled and experienced military, law enforcement, diplomatic and private sector leaders with uncompromising professionalism who applies integrity, innovative ideas and integrated solutions to defense and national security challenges.



MPRI pioneers new ways to serve our customers with products and services that support national security and organizational competence in the US and overseas in training, and education, homeland

security, law enforcement, democracy transition, driver simulations, laser marksmanship, emergency management, leader development, organizational design and more. Our employees are strategists, planners, trainers, educators, logisticians, foreign area specialist, highly skilled and experienced Foreign Service officers. As a team, they are skilled at creating comprehensive programs to meet specific customer needs.

With more than 3,000 employees worldwide, MPRI serves the national security needs of the US government, selected foreign governments, international organizations and the private sector with programs of the highest standards and methodologies of proven effectiveness.

Ia. Special Item Numbers:

- 874-1 Consulting Services
- 874-1RC Consulting Services
- 874-2 Facilitation Services
- 874-2RC Facilitation Services
- 874-3 Survey Services
- 874-3RC Survey Services
- 874-4 Instructor Led Training, Web Based Training Courses, Course Development
- 874-4RC Instructor Led Training, Web Based Training Courses, Course Development
- 874-7 Program Integration & Project Management Services
- 874-7RC Program Integration & Project Management Services
- 874-9 Off-the-Shelf and Customizable Instructional Training Devices
- 874-9RC Off-the-Shelf and Customizable Instructional Training Devices

Ib. Lowest priced model and lowest unit prices: Prices shown in pricelist are net.

Ic. Labor Category Descriptions: See beginning page 10.

2. Maximum Order: \$ 1 million. Orders exceeding the maximum order threshold may be placed in accordance with clause I-FSS-125, "Requirements Exceeding the Maximum Order (SEP 1999)."

3. Minimum Order: \$300

4. Geographic Coverage: Domestic & Overseas

5. Points of Production: Alexandria, VA

6. Statement on Net Price: Prices shown in pricelist are net

7. Quantity Discounts: None offered.

8. Prompt Payment Terms: Net 30, 0% discount

9a. Acceptance of Government purchase cards below micro-purchase threshold: L-3 Services accepts Government Purchase Cards below the micro-purchase threshold.

9b. Acceptance of Government purchase cards above micro-purchase threshold: L-3 Services accepts Government Purchase Cards above the micro-purchase threshold.

10. Foreign Items: None

I 1a. Time of Delivery: To be negotiated per each delivery order between contracting agency and contractor.

- 11b. **Expedited Delivery:** To be negotiated per each delivery order between contracting agency and contractor.
- 11c. **Overnight and Two-day Delivery:** N/A
- 11d. **Urgent Requirements:** Contact L-3 Services for urgent requirements.
- 12. **F.O.B Points:** Destination
- 13. **Ordering Address:**
L-3 Services, Inc.
MPRI Division
1320 Braddock Place
Alexandria, VA 22314-1694
Attn: Cliff Sturdivant, VP, Contracting & Procurement
Phone: (703) 664-2786
Fax: (703) 664-2699
Cliff.Sturdivant@L-3com.com
- 14. **Payment Address:**
MPRI, Inc., DBA L-3 Services, Inc.
1320 Braddock Place
Alexandria, VA 22314-1694
Attn: Cliff Sturdivant, VP, Contracting & Procurement
Phone: (703) 664-2786
Fax: (703) 664-2699
Cliff.Sturdivant@L-3com.com
- 15. **Warranty Provision:** N/A
- 16. **Export Packing Charges:** N/A
- 17. **Terms and conditions of Government commercial credit card acceptance:**
N/A
- 18. **Terms and conditions of Government rental, maintenance, and repair:** N/A
- 19. **Terms and conditions of installation:** N/A
- 20. **Terms and conditions of repair parts indicating date of parts price lists and any discount from list prices:** N/A
- 21. **List of service and distribution points:** N/A
- 22. **List of participating dealers:** N/A
- 23. **Preventive Maintenance:** N/A
- 24a. **Environmental Attributes:** N/A
- 24b. **Section 508 Compliance:** No.

25. **Data Universal Number (DUNS): 802318951**
26. **Notification regarding registration in CCR database:** L-3 Services is registered in the Central Contractor Registration (CCR) database.
27. **Uncompensated Overtime:** L-3 Services labor rates proposed is based on a 40-hour week. Overtime hours are NOT authorized unless approved in advance by a supervisor.

Our MOBIS Services

L-3 Services (MPRI Division) offers MOBIS services under the following SINs:

874-1 Consulting Services
874-1RC Consulting Services
874-2 Facilitation Services
874-2RC Facilitation Services
874-3 Survey Services
874-3RC Survey Services
874-4 Instructor Led Training, Web Based Training Courses, Course Development
874-4RC Instructor Led Training, Web Based Training Courses, Course Development
874-7 Program Integration & Project Management Services
874-7RC Program Integration & Project Management Services
874-9 Off-the-Shelf and Customizable Instructional Training Devices
874-9RC Off-the-Shelf and Customizable Instructional Training Devices

L-3 Services (MPRI Division) is leading the way in meeting business and organizational challenges within the government through a broad spectrum of services within these SIN areas, including:

- Providing security sector reform programs which focus on providing high quality and responsive military and law enforcement related services in the international security arena with particular emphasis on stabilization and restructuring programs. Customers typically include government ministries, uniformed and civilian leaders.
- Delivering informative and challenging programs that promote democratic government, institution building and security sector matters; enable reconstruction and stabilization; and provide expertise in civil/military functions in newly created democracies and post conflict societies.
- Supporting customers in strategic planning, doctrine development, training, and education. Our clients include the U.S. military, local, state and national governments, law enforcement agencies, and private sector businesses.
- Facilitating and implementing critical training and education programs that directly impact the ability of organizations, leaders, and personnel to accomplish security missions.
- Providing expert staff and consulting services to develop competent and adaptive leaders, educate and train soldiers, foster innovation, and develop sound guiding principles and standards.
- Providing client-focused, strategic planning relating to homeland security, law enforcement security, emergency management systems, institution-building and international security sector reform.



GSA PRICING AND LABOR CATEGORIES

SINS 874-1; 874-2; 874-3; 874-7

CLIENT SITE RATES (OPTION YEAR 2)

Category	Year 1 11/14/07- 11/13/08	Year 2 11/14/08- 11/13/09	Year 3 11/14/09- 11/13/10	Year 4 11/14/10- 11/13/11	Year 5 11/14/11- 11/13/12
Executive Senior Strategic Consultant	\$ 290.43	\$ 300.89	\$ 311.72	\$ 322.94	\$ 334.57
Executive Strategic Consultant II	\$ 201.69	\$ 208.95	\$ 216.47	\$ 224.27	\$ 232.34
Executive Strategic Consultant I	\$ 175.07	\$ 181.37	\$ 187.90	\$ 194.66	\$ 201.67
Senior Manager	\$ 149.25	\$ 154.62	\$ 160.19	\$ 165.96	\$ 171.93
Program Manager	\$ 129.08	\$ 133.73	\$ 138.54	\$ 143.53	\$ 148.70
Project Leader	\$ 88.74	\$ 91.94	\$ 95.25	\$ 98.68	\$ 102.23
Task Leader	\$ 68.57	\$ 71.04	\$ 73.60	\$ 76.25	\$ 79.00
Strategic Planner	\$ 112.95	\$ 117.01	\$ 121.23	\$ 125.59	\$ 130.11
Senior Functional Analyst	\$ 96.81	\$ 100.30	\$ 103.91	\$ 107.65	\$ 111.52
Functional Analyst	\$ 74.63	\$ 77.31	\$ 80.10	\$ 82.98	\$ 85.97
Associate Functional Analyst	\$ 48.41	\$ 50.15	\$ 51.95	\$ 53.82	\$ 55.76
Senior Business Consultant	\$ 108.91	\$ 112.83	\$ 116.90	\$ 121.10	\$ 125.46
Business Consultant	\$ 87.53	\$ 90.68	\$ 93.95	\$ 97.33	\$ 100.84
Junior Business Consultant	\$ 66.15	\$ 68.54	\$ 71.00	\$ 73.56	\$ 76.21
Senior Organizational Change Specialist	\$ 137.15	\$ 142.09	\$ 147.20	\$ 152.50	\$ 157.99
Organizational Change Specialist	\$ 112.95	\$ 117.01	\$ 121.23	\$ 125.59	\$ 130.11
Associate Organizational Change Specialist	\$ 88.74	\$ 91.94	\$ 95.25	\$ 98.68	\$ 102.23
Senior Facilitator	\$ 104.88	\$ 108.65	\$ 112.57	\$ 116.62	\$ 120.82
Facilitator	\$ 84.71	\$ 87.76	\$ 90.92	\$ 94.19	\$ 97.58
Associate Facilitator	\$ 59.70	\$ 61.85	\$ 64.08	\$ 66.38	\$ 68.77
Data Collector	\$ 60.51	\$ 62.69	\$ 64.94	\$ 67.28	\$ 69.70
Junior Data Collector **	\$ 44.37	\$ 45.97	\$ 47.62	\$ 49.34	\$ 51.11
Senior Instructional Designer	\$ 68.17	\$ 70.63	\$ 73.17	\$ 75.80	\$ 78.53
Instructional Designer	\$ 60.10	\$ 62.27	\$ 64.51	\$ 66.83	\$ 69.24
Junior Instructional Designer **	\$ 54.86	\$ 56.83	\$ 58.88	\$ 61.00	\$ 63.20
Graphic Specialist **	\$ 52.44	\$ 54.33	\$ 56.28	\$ 58.31	\$ 60.41
Junior Graphic Specialist **	\$ 39.53	\$ 40.95	\$ 42.43	\$ 43.96	\$ 45.54
Senior Educator/Trainer	\$ 100.85	\$ 104.48	\$ 108.24	\$ 112.13	\$ 116.17
Educator/Trainer **	\$ 79.06	\$ 81.91	\$ 84.86	\$ 87.91	\$ 91.08
Junior Educator/Trainer **	\$ 52.44	\$ 54.33	\$ 56.28	\$ 58.31	\$ 60.41
Senior Writer/Editor	\$ 89.95	\$ 93.19	\$ 96.55	\$ 100.02	\$ 103.62
Writer/Editor **	\$ 78.26	\$ 81.07	\$ 83.99	\$ 87.02	\$ 90.15
Junior Writer/Editor **	\$ 58.09	\$ 60.18	\$ 62.34	\$ 64.59	\$ 66.91
Senior Administrative Assistant	\$ 52.44	\$ 54.33	\$ 56.28	\$ 58.31	\$ 60.41
Administrative Assistant **	\$ 44.37	\$ 45.97	\$ 47.62	\$ 49.34	\$ 51.11
Junior Administrative Assistant **	\$ 28.24	\$ 29.25	\$ 30.31	\$ 31.40	\$ 32.53

** Indicates SCA eligible categories. See the SCA Matrix following the price list for additional information regarding these labor categories.

MPRI SITE RATES (OPTION YEAR 2)

Category	Year 1 11/14/07- 11/13/08	Year 2 11/14/08- 11/13/09	Year 3 11/14/09- 11/13/10	Year 4 11/14/10- 11/13/11	Year 5 11/14/11- 11/13/12
Executive Senior Strategic Consultant	\$ 316.28	\$ 327.66	\$ 339.46	\$ 351.68	\$ 364.34
Executive Strategic Consultant II	\$ 219.64	\$ 227.54	\$ 253.73	\$ 244.22	\$ 253.01
Executive Strategic Consultant I	\$ 190.64	\$ 197.51	\$ 204.62	\$ 211.98	\$ 219.61
Senior Manager	\$ 162.53	\$ 168.38	\$ 174.44	\$ 180.72	\$ 187.23
Program Manager	\$ 140.57	\$ 145.63	\$ 150.87	\$ 156.30	\$ 161.93
Project Leader	\$ 96.64	\$ 100.12	\$ 103.72	\$ 107.46	\$ 111.33
Task Leader	\$ 74.68	\$ 77.36	\$ 80.15	\$ 83.03	\$ 86.02
Strategic Planner	\$ 123.00	\$ 127.42	\$ 132.01	\$ 136.76	\$ 141.69
Senior Functional Analyst	\$ 105.43	\$ 109.22	\$ 113.15	\$ 117.23	\$ 121.45
Functional Analyst	\$ 81.27	\$ 84.19	\$ 87.22	\$ 90.36	\$ 93.61
Associate Functional Analyst	\$ 52.71	\$ 54.61	\$ 56.58	\$ 58.61	\$ 60.72
Senior Business Consultant	\$ 118.60	\$ 122.87	\$ 127.30	\$ 131.88	\$ 136.63
Business Consultant	\$ 95.32	\$ 98.75	\$ 102.31	\$ 105.99	\$ 109.81
Junior Business Consultant	\$ 72.04	\$ 74.63	\$ 77.32	\$ 80.10	\$ 82.99
Senior Organizational Change Specialist	\$ 149.35	\$ 154.73	\$ 160.30	\$ 166.07	\$ 172.05
Organizational Change Specialist	\$ 123.00	\$ 127.42	\$ 132.01	\$ 136.76	\$ 141.69
Associate Organizational Change Specialist	\$ 96.64	\$ 100.12	\$ 103.72	\$ 107.46	\$ 111.33
Senior Facilitator	\$ 114.21	\$ 118.32	\$ 122.58	\$ 126.99	\$ 131.57
Facilitator	\$ 92.25	\$ 95.57	\$ 99.01	\$ 102.57	\$ 106.27
Associate Facilitator	\$ 65.01	\$ 67.35	\$ 69.78	\$ 72.29	\$ 74.89
Data Collector	\$ 65.89	\$ 68.26	\$ 70.72	\$ 73.27	\$ 75.90
Junior Data Collector **	\$ 48.32	\$ 50.06	\$ 51.86	\$ 53.73	\$ 55.66
Senior Instructional Designer	\$ 74.24	\$ 76.91	\$ 79.68	\$ 82.55	\$ 85.52
Instructional Designer	\$ 65.45	\$ 67.81	\$ 70.25	\$ 72.78	\$ 75.40
Junior Instructional Designer **	\$ 59.74	\$ 61.89	\$ 64.12	\$ 66.43	\$ 68.82
Graphic Specialist **	\$ 57.11	\$ 59.16	\$ 61.29	\$ 63.50	\$ 65.78
Junior Graphic Specialist **	\$ 43.05	\$ 44.60	\$ 46.20	\$ 47.87	\$ 49.59
Senior Educator/Trainer	\$ 109.82	\$ 113.77	\$ 117.87	\$ 122.11	\$ 126.51
Educator/Trainer **	\$ 86.10	\$ 89.20	\$ 92.41	\$ 95.73	\$ 99.18
Junior Educator/Trainer **	\$ 57.11	\$ 59.16	\$ 61.29	\$ 63.50	\$ 65.78
Senior Writer/Editor	\$ 97.96	\$ 101.48	\$ 105.14	\$ 108.92	\$ 112.84
Writer/Editor **	\$ 85.22	\$ 88.29	\$ 91.46	\$ 94.76	\$ 98.17
Junior Writer/Editor **	\$ 63.26	\$ 65.53	\$ 67.89	\$ 70.34	\$ 72.87
Senior Administrative Assistant	\$ 57.11	\$ 59.16	\$ 61.29	\$ 63.50	\$ 65.78
Administrative Assistant **	\$ 48.32	\$ 50.06	\$ 51.86	\$ 53.73	\$ 55.66
Junior Administrative Assistant **	\$ 30.75	\$ 31.86	\$ 33.00	\$ 34.19	\$ 35.42

** Indicates SCA eligible categories. See the SCA Matrix following the price list for additional information regarding these labor categories.

SCA Matrix		
SCA Eligible Contract Labor Category	SCA Equivalent Code - Title	WD Number
Junior Data Collector	01051 Data Entry Operator I	05-2103, Rev 10
Junior Instructional Designer	13041 Illustrator I	05-2103, Rev 10
Graphic Specialist	13062 Media Specialist II	05-2103, Rev 10
Junior Graphic Specialist	13061 Media Specialist I	05-2103, Rev 10
Educator/Trainer	15090 Technical Instructor	05-2103, Rev 10
Junior Educator/Trainer	15120 Tutor	05-2103, Rev 10
Writer/Editor	30462 Technical Writer II	05-2103, Rev 10
Junior Writer/Editor	30461 Technical Writer I	05-2103, Rev 10
Administrative Assistant	01312 Secretary II	05-2103, Rev 10
Junior Administrative Assistant	01311 Secretary I	05-2103, Rev 10

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

LABOR CATEGORY DESCRIPTIONS ~ SINS 874-1; 874-2; 874-3; 874-7

Executive Senior Strategic Consultant

Functional Responsibility:

Experience managing large-scale projects. Substantial experience in managing the business issues associated with client requirements. Manages contractual relationship with agencies and departments through organizational and business improvement services. Authority to dedicate corporate resources to a client project. Defines project approach, methods and staffing. Conducts quality assurance over key project deliverables. Resolves issues with staff, tools, and methods. Participates in project staff and client meetings to resolve issues through senior personnel with own subject matter expertise gained through industry leadership and other projects. Capable of negotiating and making binding decisions for the company.

Typical Position Qualifications:

Bachelor's degree – advanced degree preferred but not required – with a minimum of 18 years experience in management, business consulting and/or organizational development environment with demonstrated ability in the management of large-scale projects.

Executive Strategic Consultant II, I

Functional Responsibility:

Experience managing large-scale projects. Substantial experience in managing the business issues associated with client requirements. Manages contractual relationship with agencies and departments through organizational and business improvement services. Authority to dedicate corporate resources to a client project. Defines project approach, methods and staffing. Conducts quality assurance over key project deliverables. Resolves issues with staff, tools, and methods. Participates in project staff and client meetings to resolve issues through senior personnel with own subject matter expertise gained through industry leadership and other projects. Capable of negotiating and making binding decisions for the company.

Typical Position Qualifications:

Executive Strategic Consultant II:

Bachelor's degree – advanced degree preferred but not required – with a minimum of 15 years experience in management, business consulting and/or organizational development environment with demonstrated ability in the management of large-scale projects.

Executive Strategic Consultant I:

Bachelor's degree – advanced degree preferred but not required – with a minimum of 12 years experience in management, business consulting and/or organizational development environment with demonstrated ability in the management of large-scale projects.

Senior Manager

Functional Responsibility:

Specialized knowledge of business issues related to managing systems or specialized experience in business best practices and/or the management of complex business change. Applies knowledge of industry best practices, business process transformation, or change management methods. Provides subject matter knowledge to project managers and analysts. Works with the program manager to allocate staffing and resolve business issues. Serves as the lead manager on team effort ensuring that the team is working in concert within the Customer's time frame/cost

parameters and that all requirements are met. May be the sole company representative on an effort; if this is the case, must have demonstrated ability to interface with the customer in an autonomous manner. Capable of negotiating and making binding decisions for the company.

Position Qualifications:

B.S. or B.A. Degree with minimum of 12 years experience, of which ten years must be specialized in a mutually agreed field of endeavor in management, business consulting and/or organizational development environment with demonstrated ability in the management of large-scale projects.

Program Manager

Functional Responsibility:

Manages the contractual relationship with clients and oversees several projects at a program level. Meets and confers with client regarding the status of specific program and management activities and problems, issues or conflicts regarding resolution. Conducts quality assurance over key project deliverables. Resolves issues with staff, tools and methods. Conducts and or participates in project staff meetings and client meetings to resolve issues through application of company resources or experiences gained on other projects. Capable of negotiating and making binding decisions for the company.

Position Qualifications:

B.S. or B.A. Degree with minimum of 10 years experience, of which eight years must be specialized in a mutually agreed field of endeavor in management, business consulting and/or organizational development environment with demonstrated ability in the management of large-scale projects.

Project Leader

Functional Responsibility:

Manages the day-to-day operations of the project. Prepares project estimates and work plans using company experience on prior projects and the proprietary company methods and tools for planning and estimating projects. Prepares and presents project status reports to company and client management. Resolves project staffing and planning issues. Manages the company staff assigned to the project. Conducts preliminary quality assurance over project deliverables and project activities. May manage the contractual relationship with the client. Provides expert guidance at the highest expert/intellectual levels. Contributes substantive knowledge, technical skills, and functional expertise to achieve project objectives.

Position Qualifications:

B.S. or B.A. Degree with 8 years experience in management, business consulting and/or organizational development environment.

Task Leader

Functional Responsibility:

Leads the task and retains overall task responsibility for performance including cost, schedule, deliverables and contractual compliance. Specialized experience includes task development from inception to initiation; demonstrated ability to provide guidance and direction within the task area and to coordinate with other task leaders on a program. The capability to receive verbal guidance from the program management level and provide detailed task execution; if a multi-person task, eighteen months experience in supervising other task oriented personnel. Identifies, acquires and utilizes company resources to achieve task objectives. May operate

within a multi-task program and report to a program manager or perform on a single task effort with reporting to corporate staff. May participate in contract negotiations.

Position Qualifications:

B.S. or B.A. Degree with 6 years experience is required; of which four must be specialized in the appropriate field of endeavor.

Strategic Planner

Functional Responsibility:

Experience in planning, design and facilitation of sessions, meetings, conferences or special events with multiple levels within a client organization. Brings together teams in collaboration efforts, working groups or integrated self-directed teams. Defines and refines an agenda, selects appropriate participants, communicates project goals, and selects appropriate tools and techniques. Excellent communication and negotiation skills.

Works closely with assigned Program Managers and other Team Members in ensuring that focus is maintained on problem solution and task completion. Participates in program/in-process reviews with the Customer and the Team; serves as the macro-technical point of contact with the Customer.

Position Qualifications:

B.S. or B.A. Degree with 10 years experience in management, business consulting and/or organizational development environment.

Senior Functional Analyst

Functional Responsibility:

Possesses expert-level knowledge of all phases of business improvement and organizational systems life cycle. Responsible for assisting in the selection of the approach taken or proposed to be utilized in executing an analysis/analyses effort dealing with the field of endeavor or an associated field. Considers the business implications of innovative tools and methodologies to the current and future business environment. Manages analysis team to formulate and define systems scope and objectives through research and fact-finding combined with an understanding of business transformation processes and systems and industry requirements. With this knowledge devises or modifies procedures to solve problems considering systems, processes, limitations, operation time, quality assurance and form of desired results. Includes analysis of business and user needs, documentation of requirements, and translation into proper system or business process requirements.

Position Qualifications:

B.S. or B.A. Degree and 8 years of experience, of which five years must be specialized as a business/management analyst within a project/consulting environment.

Functional Analyst

Functional Responsibility:

Under general direction formulates and defines systems scope and objectives through research and fact-finding combined with an understanding of business transformation processes and systems and industry requirements. With this knowledge devises or modifies procedures to solve problems considering systems, processes, limitations, quality assurance and form of desired results. Includes analysis of business and user needs, documentation of requirements, and translation into proper system or business process requirements.

Position Qualifications:

B.S. or B.A. Degree and 6 years of experience, of which four years must be specialized as a business/management analyst within a project/consulting environment.

Associate Functional Analyst

Functional Responsibility:

Under general supervision, assists in formulating and defining business processes to include systems analysis and objectives through research and fact-finding combined with a basic understanding of business transformation processes and industry requirements. Includes analysis of business and user needs; organizational resources; products and services; operational and management processes. May also produce and document requirements and or findings and provide support to client deliverables.

Position Qualifications:

B.S. or B.A. Degree and 4 years of experience, of which three years must be specialized as a business/management analyst within a project/consulting environment.

Senior Business Consultant

Functional Responsibility:

Serves as the lead analyst on team effort ensuring that the team is working in concert within the Customer's time frame/cost parameters and that all requirements are met. May be the sole company representative on an effort; if this is the case, must have demonstrated ability to interface with the customer in an autonomous manner.

Position Qualifications:

B.S. or B.A. Degree with minimum of 8 years of management related experience is required; of which five must be specialized in the analysis of program/management issues directly related to the task effort/issue. Demonstrated ability in leading/supervising a team of analysts.

Business Consultant

Functional Responsibility:

Experience in analysis of business or management issues and or training/certification in analysis of functional issues. Experience analyzing proposed system modifications and identifying and designing alternate functional/business solutions. Provides business process perspectives. Conducts/Participates in requirements analysis sessions. Advises on business and management improvement issues. Performs/contributes to functional deliverables. Transfers functional knowledge to agency/department team members.

Position Qualifications:

B.S. or B.A. Degree with minimum of 6 years of management related experience is required; of which four must be specialized in the analysis of program/management issues directly related to the task effort/issue. Demonstrated ability in working with a team of analysts.

Junior Business Consultant

Functional Responsibility:

Experience in analysis of current business or management issues and performs successfully in a team environment. Supports business and management process teams across a variety of issues.

Performs surveys, conducts research, and prepares deliverables related to business and functional support tasks.

Position Qualifications:

B.S. or B.A. Degree with minimum of 4 years of management related experience is required; of which three must be specialized in the analysis of program/management issues directly related to the task effort/issue. Demonstrated ability in working with a team of analysts.

Senior Business Consultant

Functional Responsibility:

Must be able to clearly define commercial/government business/financial practices for integration into business systems with a view towards substantial improvement. Identifies problems and/or potential problems and by analysis develops recommended solutions. Works with functional specialists, automation specialists, contractors, vendors and the Customer to effectively improve the Customer's business/financial system; automates the system as required by the Customer. Acts as coordinator for all disciplines in the recommended/approved solution.

Position Qualifications:

B.S. or B.A. Degree with minimum of 6 years of overall business/financial experience with four years experience demonstrating ability in analyzing, designing and developing applications for state of the art business/financial practices.

Business Consultant

Functional Responsibility:

Must be able to clearly define commercial/government business/financial practices for integration into business systems with a view towards substantial improvement. Identifies problems and/or potential problems and by analysis develops recommended solutions. Works with functional specialists, automation specialists, contractors, vendors and the Customer to effectively improve the Customer's business/financial system; automates the system as required by the Customer. Acts as coordinator for all disciplines in the recommended/approved solution.

Position Qualifications:

B.S. or B.A. Degree with minimum of 5 years of overall business/financial experience with three years experience demonstrating ability in analyzing, designing and developing applications for state of the art business/financial practices.

Junior Business Consultant

Functional Responsibility:

Works with finance specialists to assist in clearly defining commercial/government business/financial practices for integration into business systems with a view towards substantial improvement. Assists in the identification of problems and/or potential problems and by analysis develops recommended solutions. Acts as coordinator for all disciplines in the recommended/approved solution.

Position Qualifications:

B.S. or B.A. Degree with minimum of 4 years of overall business/financial experience with two years experience demonstrating ability in analyzing, designing and developing applications for state of the art business/financial practices.

Senior Organizational Change Specialist

Functional Responsibility:

Possesses expert-level knowledge of all phases of business improvement and organizational systems life cycle, including customer service, team building, ISO 9000 and ISO 14000, process improvement, performance measurement, statistical process control, performance problem-solving, business process reengineering, quality management change, management strategic planning and benchmarking.

Considers the business implications of innovative tools and methodologies to the current and future business environment. Manages analysis team to formulate and define systems scope and objectives through research and fact-finding combined with an understanding of business organizational transformation processes and systems and industry requirements.

Position Qualifications:

B.S. or B.A. Degree and 10 years of experience, of which eight years must be specialized as an organizational change specialist within a management consulting environment.

Organizational Change Specialist

Functional Responsibility:

Possesses specialized knowledge of all phases of business improvement and organizational systems life cycle, including customer service, team building, ISO 9000 and ISO 14000, process improvement, performance measurement, statistical process control, performance problem-solving, business process reengineering, quality management change, management strategic planning and benchmarking.

Considers the business implications of innovative tools and methodologies to the current and future business environment. Manages analysis team to formulate and define systems scope and objectives through research and fact-finding combined with an understanding of business organizational transformation processes and systems and industry requirements.

Position Qualifications:

B.S. or B.A. Degree and 8 years of experience, of which six years must be specialized as an organizational change specialist within a management consulting environment.

Associate Organizational Change Specialist

Functional Responsibility:

Possesses basic level understanding of all phases of business improvement and organizational systems life cycle, including customer service, team building, ISO 9000 and ISO 14000, process improvement, performance measurement, statistical process control, performance problem-solving, business process reengineering, quality management change, management strategic planning and benchmarking.

Works with senior members to consider the business implications of innovative tools and methodologies to the current and future business environment. Works with analysis team to formulate and define systems scope and objectives through research and fact-finding combined with an understanding of business organizational transformation processes and systems and industry requirements.

Position Qualifications:

B.S. or B.A. Degree and 6 years of experience, of which four years must be as an organizational change specialist within a management consulting environment.

Senior Facilitator

Functional Responsibility:

Expert level experience in planning, design and facilitation of sessions, meetings, conferences or special events with multiple levels within a client organization. Brings together teams in collaboration efforts, working groups or integrated self-directed teams. Defines and refines an agenda, selects appropriate participants, communicates project goals, and selects appropriate tools and techniques. Excellent communication and negotiation skills.

Position Qualifications:

B.S. or B.A. Degree with minimum of 8 years of management related experience is required; of which five must be specialized in associated discipline or business consulting environment.

Facilitator

Functional Responsibility:

Experience in planning, design and facilitation of sessions, meetings, conferences or special events with multiple levels within a client organization. Brings together teams in collaboration efforts, working groups or integrated self-directed teams. Defines and refines an agenda, selects appropriate participants, communicates project goals, and selects appropriate tools and techniques. Excellent communication and negotiation skills.

Position Qualifications:

B.S. or B.A. Degree with minimum of 6 years of management related experience is required; of which three must be specialized in associated discipline or business consulting environment.

Associate Facilitator

Functional Responsibility:

Works with senior level professionals in planning, design and facilitation of sessions, meetings, conferences or special events with multiple levels within a client organization. Assists in defining and refining an agenda, selecting appropriate participants, communicating project goals, and selecting appropriate tools and techniques. Excellent communication and negotiation skills.

Position Qualifications:

B.S. or B.A. Degree with minimum of 4 years of management related experience is required; of which two must be specialized in an associated discipline or business consulting environment.

Data Collector

Functional Responsibility:

Gathers, analyses, composes data/information required for preparation of surveys, training materials and communication deliverables. Translates information into clear, readable documents to be used by client personnel at multiple levels. Prepares, disseminates and provides for the orderly safeguard of documentation.

Position Qualifications:

B.S. or B.A. Degree with minimum of 4 years experience in associated discipline or business consulting environment.

Junior Data Collector

Functional Responsibility:

Gathers, analyses, composes data/information required for preparation of surveys, training materials and communication deliverables. Translates information into clear, readable

documents to be used by client personnel at multiple levels. Prepares, disseminates and provides for the orderly safeguard of documentation.

Position Qualifications:

B.S. or B.A. Degree with minimum of 3 years experience in associated discipline or business consulting environment.

Senior Instructional Designer

Functional Responsibility:

Experience in the systematic development of instructional specifications using learning and instructional theory to ensure the quality of instruction. Expert in the process of analysis of learning needs and goals and the development of a delivery system to meet those needs, including development of instructional materials and activities; and tryout and evaluation of all instruction and learner activities. Able to evaluate both the instruction created and the process followed to determine how well the instruction meets the original needs it was intended to address. Possesses specialized training that helps view and solves educational problems in inventive ways that may not be evident to those with training from other fields.

Position Qualifications:

B.S. or B.A. Degree with minimum of 7 years experience in associated discipline or business consulting environment.

Instructional Designer

Functional Responsibility:

Experience in the systematic development of instructional specifications using learning and instructional theory to ensure the quality of instruction. Knowledgeable in the process of analysis of learning needs and goals and the development of a delivery system to meet those needs, including development of instructional materials and activities; and tryout and evaluation of all instruction and learner activities. Able to evaluate both the instruction created and the process followed to determine how well the instruction meets the original needs it was intended to address.

Position Qualifications:

B.S. or B.A. Degree with minimum of 5 years experience in associated discipline or business consulting environment.

Junior Instructional Designer

Functional Responsibility:

Assists senior designers in the systematic development of instructional specifications using learning and instructional theory to ensure the quality of instruction. Possesses basic understanding of the process of analysis of learning needs and goals and the development of a delivery system to meet those needs, including development of instructional materials and activities; and tryout and evaluation of all instruction and learner activities.

Position Qualifications:

B.S. or B.A. Degree with minimum of 3 years experience in associated discipline or business consulting environment.

Graphic Specialist

Functional Responsibility:

Responsible for preparing computer graphics in support of a wide range of efforts under the direction of the assigned Program/Project Manager and/or Task Leader. Provides graphic design and development support to client deliverables including training manuals, client publications, and other supporting documentation. Proficient in software tools and design concepts for creation of high quality deliverables in support of business initiatives. Able to suggest and critique various styles to optimize the idea(s) being presented.

Position Qualifications:

B.S. or B.A. Degree in Fine Arts, Commercial or Graphic Art or the equivalent work experience in the field of graphic art (four years). Minimum of 2 years experience in actual demonstrated skills in computer graphics preparation.

Junior Graphic Specialist

Functional Responsibility:

Responsible for preparing computer graphics in support of a wide range of efforts under the direction of the assigned Program/Project Manager and/or Task Leader. Able to suggest and critique various styles to optimize the idea(s) being presented.

Position Qualifications:

B.S. or B.A. Degree in Fine Arts, Commercial or Graphic Art or the equivalent work experience in the field of graphic art (three years). Minimum of 1 year of experience in actual demonstrated skills in computer graphics preparation.

Senior Educator/Trainer

Functional Responsibility:

Provides classroom and workshop training which includes program development, instruction and administration. Highly experienced and competent in a wide range of programs and services in the area of leadership training, executive development, assessment results interpretation and delivery, and managerial assessment for organizational managers and senior level executives. Assists in development of custom programs as required for a variety of innovative leadership development products, including conferences, videos, and online leadership development programs.

Position Qualifications:

B.S. or B.A. Degree with a minimum of 5 years experience in preparing and conducting training programs for employees of commercial, services or government organizations; of which three years included analysis aimed at program improvement/upgrade.

Educator/Trainer

Functional Responsibility:

Provides classroom and workshop training which includes program development, instruction and administration. Experienced and competent in a wide range of programs and services in the area of leadership training, executive development, assessment results interpretation and delivery, and managerial assessment for organizational managers and senior level executives. Assists in development of custom programs as required for a variety of innovative leadership development products, including conferences, videos, and online leadership development programs.

Position Qualifications:

B.S. or B.A Degree with a minimum of 4 years experience in preparing and conducting training programs for employees of commercial, services or government organizations; of which two years included analysis aimed at program improvement/upgrade.

Junior Educator/Trainer

Functional Responsibility:

Conducts the research necessary to develop and revise training courses and prepare appropriate training catalogs. Assists in development of all instructor materials (course outline, background material, and training aids) and all student materials (course manuals, workbooks, handouts, completion certificates, and course critique forms).

Position Qualifications:

B.S. or B.A Degree with a minimum of 3 years experience in preparing and conducting training programs for employees of commercial, services or government organizations.

Senior Writer/Editor

Functional Responsibility:

Responsible for publications management and editorial services, including concept design and development of documentation as appropriate for each project. General experience required includes work which provides progressive knowledge of technical documents and a good understanding of applicable Government and/or industry standards.

Gathers, analyses, composes data/information required for preparation of training materials and communication deliverables. Translates information into clear, readable documents to be used by client personnel at multiple levels. Prepares, disseminates and provides for the orderly safeguard of documentation.

Position Qualifications:

B.S. or B.A. Degree and 6 years of experience in writing, reviewing and/or editing of technical documentation.

Writer/Editor

Functional Responsibility:

Gathers, analyses, composes data/information required for preparation of training materials and communication deliverables. Translates information into clear, readable documents to be used by client personnel at multiple levels. Prepares, disseminates and provides for the orderly safeguard of documentation.

Position Qualifications:

B.S. or B.A. Degree and 5 years of experience in writing, reviewing and/or editing of technical documentation.

Junior Writer/Editor

Functional Responsibility:

General experience required includes work which provides progressive knowledge of technical documents and a good understanding of applicable Government and/or industry standards.

Assists senior technical writers to gather, analyze, and compose data/information required for preparation of training materials and communication deliverables. Translates information into clear, readable documents to be used by client personnel at multiple levels. Prepares, disseminates and provides for the orderly safeguard of documentation.

Position Qualifications:

B.S. or B.A. Degree and 4 years of experience in writing, reviewing and/or editing of technical documentation.

Senior Administrative Assistant, Administrative Assistant, Junior Administrative Assistant

Functional Responsibility:

Provides administrative-type support to technical and management-level personnel. This includes, but is not limited to, graphical/documentation planning and support, project administration, program management support, event planning and administration, office relocation planning, mail services, records, and data input.

Position Qualifications

Senior Administrative Assistant - High school diploma or equivalent and 6 years of general experience

Administrative Assistant - High school diploma or equivalent and 4 years of general experience

Junior Administrative Assistant - High school diploma or equivalent

SIN 874-4 ~ Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration

GSA PRICING AND LABOR CATEGORY DESCRIPTIONS

Labor Category	Hourly Rate
Program Manager I	\$297.21
Project Manager II	\$100.75
Project Manager I	\$95.71
Trainer III	\$70.53
Trainer II	\$52.39
Trainer I	\$50.38

Program Manager I

Functional Responsibility:

Manages contractual relationships with clients and has the authority to dedicate company resources to a client project. Oversees multiple, simultaneous projects at the program level. Maintains a thorough knowledge regarding MPRI's proven training methodology with extensive pre-deployment, integration and front line experience. Has the demonstrated ability to set and maintain overall direction for a program, to control overall scope, budget, and schedule for complex, multi-project programs, has the ability to communicate with client executive management to ensure that critical program issues are addressed.

Position Qualifications

Bachelor's Degree or equivalent experience and 15 years of relevant experience

Project Manager I – II

Functional Responsibility:

Provides day-to-day direction and control of training efforts related to Battle Task training projects. Maintains a thorough knowledge regarding MPRI's proven training methodology with extensive pre-deployment, integration and front line experience. Must be experienced in planning and managing projects and must have demonstrated ability to achieve the desired results. Provides guidance to project teams, tracks and reports on project status, and ensures that all project issues are successfully resolved.

Position Qualifications

Project Manager I

Bachelor's Degree or equivalent experience and 10 years of relevant experience

Project Manager II

Bachelor's Degree or equivalent experience and 12 years of relevant experience

Trainer I – III

Functional Responsibility:

Maintains a thorough knowledge regarding MPRI's proven training methodology with extensive pre-deployment, integration and front line experience. Utilizes classroom instruction to establish a knowledge base and hands on demonstrations to ensure trainees comprehend the task and standards that must be performed. Conducts practical exercises to ensure trainees can apply new found skills under the conditions in which they are expected to operate. Develops, assesses and evaluates instructional materials and activities, including appropriate use of instructional materials and instructional technologies. Provides customized training and professional development which result in demonstrated tactical and technical competence, confidence, and initiative in our soldiers and their leaders. Evaluates training against measurable standards; conducts after-action

reviews. Designs instructional and training programs utilizing accepted U.S. military training methodologies.

Position Qualifications

Training Specialist I

Bachelor's Degree or equivalent experience and 4 years of relevant experience.

Training Specialist II

Bachelor's Degree or equivalent experience and 6 years of relevant experience.

Training Specialist III

Bachelor's Degree or equivalent experience and 8 years of relevant experience.

SIN 874-9 ~ Off-the-Shelf and Customizable Print, Audio, and Visual Training Devices

GSA Pricing ~ L-3 MPRI Products

Training Simulation Systems	GSA Price
TranSim™ (automatic)	\$97,000
Volume Discounts	
2 - 3 Units	\$94,000
4+ Units	\$90,000
PatrolSim™	\$97,000
Volume Discounts	
2 - 3 Units	\$94,000
4+ Units	\$90,000
MarkSim™ (real cabin vehicle simulator)	\$325,000
Volume Discounts	
2 - 3 Units	\$310,000
4+ Units	\$300,000
Auxiliary Products and Services	
1 Year extended warranty (TranSim™ and PatrolSim™ versions)	\$4,900
1 Year extended warranty (MarkSim™ version)	\$17,631

WISE Cargo Software ~ Purchase Option	GSA Price	GSA Price	GSA Price
Pricing Per Unit License	1 Model	2 Models	3 Models
1 - 4 Units	\$9,900	\$13,800	\$17,800
5 - 10 Units	\$6,650	\$9,800	\$13,300
11+ Units	\$4,950	\$6,900	\$8,900
OptionL CargoMax (Loadmaster) Trim & Stability Package for WISE Cargo			
Liquefied Petroleum Gas Carrier	\$1,490		
Suezmax Crude Oil/Products Tanker	\$1,490		
Liquefied Natural Gas Carrier	\$1,490		
WISE Cargo Software ~ Lease Option			
Cost per Year	1 Model	2 Models	3 Models
1 - 10 Units	\$2,200	\$3,200	\$4,200
11+ Units	\$1,650	\$2,400	\$3,150
OptionL CargoMax (Loadmaster) Trim & Stability Package for WISE Cargo			
Liquefied Petroleum Gas Carrier	P.O.A. (Price on Application)		
Suezmax Crude Oil/Products Tanker	P.O.A. (Price on Application)		
Liquefied Natural Gas Carrier	P.O.A. (Price on Application)		

Liquid Cargo Handling Simulator System (LCHS)	GSA Price	GSA Price
Software and Hardware		
Liquid Cargo Handling Simulator	\$40,500	
Each Student Station	\$6,900	
Software Only		
Liquid Cargo Handling Simulator Software	\$49,500	
LCHS Model Options	With Initial Order	After Initial Order
Liquid Petroleum Gas Carrier (LPG) 22,000m ³	\$5,000	\$10,000
Liquid Petroleum Gas Carrier (LPG) Jetty	\$5,000	\$7,500
Liquid petroleum Gas Carrier (LPG) 135,000m ³ (Spherical)	\$5,000	\$7,500
Liquid petroleum Gas Carrier (LPG) 138,000m ³ (Membrane)	\$15,000	\$10,000
Very Large Crude Carrier (VLCC) 275,000 DWT	\$5,000	\$10,000
Very Large Crude Carrier (VLCC) Jetty	\$5,000	\$7,500
Floating Production Storage Unit (FPSO)	\$5,000	\$7,500
Crude Oil/Products Carrier 165,000 DWT	\$5,000	\$7,500
Crude Oil Shore Terminal	\$5,000	\$7,500
Chemical Tanker	\$5,000	\$10,000
Ship Specific Model	Quoted Upon Request	

LCHS Configuration Options	GSA Price
CargoMax (Loadmaster) Trim & Stability Package	
Per set of 3 models	\$10,900
Individual	\$4,900
WISE Student Monitoring Software - installed on networked LCHS System	
Crude Oil/Product Tanker (per student)	\$2,400
LPG (per student)	\$2,400
LNG (per student)	\$2,400
Liquefied Natural Gas Carrier (LNG) Operations	\$9,900
Very Large Crude Carrier (VLCC) Operations	\$9,900
Liquid Petroleum Gas Carrier (LPG) Operations	\$9,900
Chemical or Product Tanker Operations	\$35,000
Audio Communications System	
Server software	\$6,900
Student Station software (per station)	\$590
Video Switch Monitoring System	
Instructor	\$11,900
Per Student Station	\$1,980
Furniture – per Student/Instructor Position	\$800

PC Based Engine Room Simulators & MAXIM Products	GSA Price	GSA Price
Engine Room Simulators - Graphics Based Systems		
<u>Purchase Option - Software Only</u>	1 Model	2 Models
Diesel Engine Simulator including:		
LSS-G software		
Engine model(s)		
Documentation		
Pricing per unit license:		
1 - 4 Units	\$9,900	\$13,800
5 - 10 Units	\$6,650	\$9,800
11+ Units	\$4,950	\$6,900
Models available include:		
Slow Speed Diesel		
Medium Speed Diesel		
Steam Plant Simulator including:		
LSS-G software		
Steam Plant model		
Documentation		
Pricing per unit license:		
1 - 4 Units	\$11,900	
5 - 10 Units	\$7,950	
11+ Units	\$5,900	

<u>Leasing Option</u>	GSA Price
MAXIM Products	
MAXIM 100 - Electrical Power Generation	
MAXIM 400 - Refrigeration Plant	
Pricing (per license)	
Single license	\$999
5 - 9 licenses	\$850
10 - 14 licenses	\$750
15+ licenses	\$600

Global Maritime Distress and Safety System	GSA Price
System including:	\$39,600
Hardware	
Software	
Documentation	
One (1) Instructor Control Station	
One (1) Student Station	
Additional Student Stations	\$5,900
Operator Training	
Customer Site (per week)	\$14,500
(MPRI Site (per week)	\$9,900
Course Curriculum	\$12,000
Software Only Site License (includes five hasps	\$49,000
Additional hasps (each)	\$50
Optional Headsets (one per Student Station)	\$175

Advanced Crane Simulator	GSA Price
Advanced Crane Simulator	\$640,000
Hardware	
Software	
Manuals	
Training Course	
Dock Gantry Twin-Lift Container Crane	\$70,000
Ship Gantry Container Crane	\$70,000
Ship Pedestal Crane	\$70,000
Tower Crane	\$70,000
Dock Pedestal Crane	\$70,000
Offshore Lattice Platform Crane	\$70,000
Truck-Mounted Lattice Crane	\$70,000
Truck-Mounted Telescopic Crane	\$70,000
Two Additional Visual Channels	\$59,400
Mobile Configuration	\$49,500

	GSA Price
<u>LMTS SYSTEMS</u>	
<i>TACTICAL & SUSTAINMENT SERIES</i>	
130 System (w/ MP-400 (9mm, 5.56), MDM1502	\$980.00
130 System, 10 Target, MDM1503	\$9,738.74
130 System, 7 Target, MDM1504	\$6,860.00
130-1E Warrior Kit (TR-700 w/MP-400, .380 Rod, 5.56 Rod and Canvas Bag), MDM1508A	\$1,083.97
130-4E Warrior Kit (TR-700 (4) w/MP-400, .380 Rod, 5.56 Rod, Canvas Bag and Carry Case), MDM1510A	\$4,626.75
130-7E Warrior Kit (TR-700 (7) w/MP-400, .380 Rod, 5.56 Rod, Canvas Bag and Carry Case), MDM1513A	\$7,955.54
<i>RANGE SERIES</i>	
460 System - 2 Target, MDM1602	\$4,344.82
460 System - 3-Target, MDM1603	\$6,477.14
460 System - 4-Target, MDM1604	\$8,109.50
460 System - 5-Target, MDM1605	\$10,241.82
460 System - 10-Target, MDM1610	\$19,469.49
460 System – 1 Target, MDM1611	\$2,757.13
390A v6 Advanced System, MDM1718A	\$8,677.72
Sniper Training System v2, MDM1751	\$6,879.48
Mini-RETS 7-Target Set w/LRETS Box, MDM1811	\$10,459.02
Wireless LCCATS, MDM1851	\$36,336.77
Wireless LCCATS Upgrade Kit, MDM1861	\$8,588.31
M-240 Blank Firing System, MDM1903	\$2,426.65
M-16 Non-Gun Firing System, MDM1906	\$1,762.11
Multi-Use Target – Alt-C, MDM2102	\$8,297.80
Flex-Mount Bracket, MDM2539	\$209.98
<u>LMTS COMPONENTS AND ACCESSORIES</u>	
<i>BATTERIES</i>	
LTX-Z Battery, MD2541	\$14.50
<i>CABLES</i>	
TR700 Daisy Chain Cable, MD1007	\$50.00
360/460 System Long Cable, MD1010	\$83.82
360/460 Daisy Chain Cable, MD1011	\$47.84
<i>CARRYING CASES</i>	
Carrying Case for the CC-110, MD1503	\$65.53
<i>LASER TRANSMITTERS</i>	
MP-400B w/ M16/M4 Bracket or Galil Bracket, MDM2020	\$720.00
MP-400B (Standard), MD2005A	\$627.22
MP-400MG w/ M240 MG Bracket, MDM2026	\$825.00
MP-400MG w/ M2 .50 cal MG Bracket, MDM2023	\$925.00
LTX-Z, MD2015	\$396.30

	GSA Price
LASER TRANSMITTER RODS	
Rod: .177 Caliber, MD2506	\$25.01
Rod: .22,.220,.223 Caliber, MD2507	\$44.32
Rod: .25 Air Soft Gun, MD2508	\$19.04
Rod: (2''") .357,.38, 9mm Caliber, MD2511	\$15.93
LTA-410 .40, .41, 10mm	\$35.00
Rod: .44, .445 MAG Caliber, MD2513	\$14.91
Rod: .45 ACP, .45 MAG Caliber, MD2514	\$12.39
Rod: .50 Caliber, MD2515	\$17.83
Rod: .50 Caliber Military, MD2516	\$169.62
Rod: 5.56mm Military, MD2517	\$56.07
Rod: 7.62mm Military, MD2519A	\$85.79
Rod: 10 12 Gauge, MD2505	\$42.77
MASK SETS	
Mask Set: Military, MD3515	\$14.38
POWER SUPPLIES	
TR900S Power Supply, MD1003	\$36.43
SCORING DEVICES	
Scoring Device with USB Adapter, MD3600A	\$2,263.93
SYSTEM SOFTWARE & LICENSES	
Software for each BEAMHIT system	\$250.00
TARGETS	
Reflective Target: 25m/15m, MD3534	\$42.26
TR-700 with Power Supply, MD3008A	\$225.67
Target: TR-900T, MD3009A	\$904.12
FORCE ON FORCE SYSTEMS	
Safeshot Blank Firing Systems	
M249 Blank Firing System, MDM1904	\$2,047.08
M249 SafeShot Barrel, MD4003	\$1,060.35
SafeShot M-9 Barrel, MD4008	\$175.19
SafeShot Glock 17 Barrel, MD4010	\$185.31
SafeShot SIG P228 Barrel, MD4022	\$185.23
7.62 SafeShot Blank Firing System, Case, 800 Rounds, MD4255	\$1,254.88
9mm Handgun Blanks, Case, 1000 Rounds, MD4256	\$290.00

L-3 MPRI Expanded Warranty		
Expanded warranty may be purchased and paid at time of original equipment purchase. Up to five (5) years may be purchased at the rates quoted. Expanded warranty replaces standard warranty for the repair/replacement of any System or Product with new or refurbished parts (excluding consumables and scoring devices); includes free shipping of replacement or repaired parts and access to the SATS On-Line Website. Prices based on total purchase price of equipment.		3.65%/year
Assembly, setup, and new equipment training - per trainer per day at customer site outside CONUS.		Call for Quote
SALES TERMS AND CONDITIONS		
1. All prices are FOB destination for all CONUS locations. Shipping and handling to OCONUS locations billed at cost.		
2. All shipping USP Ground Track unless otherwise requested.		
3. Government IMPACT card accepted.		
4. One-year standard warranty on all items. Warranty returns require a BEAMHIT-issued Return Materials Authorization (RMA). This should be clearly marked on the outside of the shipping container. Call (410) 309-1500, Government Customer Service, to request this information. Unauthorized returns will not be accepted.		